## WE CONSIDER OUR CLIENTS FAMILY

We cater to small and medium sized businesses for web-site solutions. And we provide to you the same consideration, service and commitment to deadlines as if we were your paid in-house I.T. employee.

Since we provide services as an "independent contractor" we are less of an administrative hassle.

Our services do not require a fancy building or walk-in office - we always come to you. And since our overhead is low, we can keep our costs down and fit the budgets typically of small to medium sized business.

The crew at Web Consulting Services work independently from multiple locations. We communicate with each other as a team by Skype, email, phone, texting or sometimes we meet for lunch.

## **KNOWING OUR CUSTOMER**

**OUR CLIENTS SPAN MANY INDUSTRIES & PROFESSIONS & EACH ONE BRINGS A NEW FRIENDSHIP** - Like any relationship, relationships between providers and clients are built on trust. Even more trust exists between friends. How much time have we spent working on small unpaid favors for a friend? Probably more time than we should, but they're our friends and we want it to be right.

We treat every project like it's our own and we obsess over the smallest of details to insure it's perfect. Don't believe the phrase "it's nothing personal, just business". Business is personal, and our work improves greatly when we make it personal.

We're beyond thinking that work is just a place to go. Work is something we do, and it permeates many facets of our personal lives. Our clients and friends get a better value. More importantly, we both gain a relationship that goes beyond business. It's a best-case scenario for everyone.

Rather than make a quick, superficial inroad into a client's life, our goal is to genuinely get to know all involved.

## SOME PHOTOS

**MAKE IT PERSONAL (IN A GOOD WAY)** - Getting to know you sometimes means going beyond the expected, and that can be fun. Sometimes we travel for an entire weekend, other times we're providing the hospitality, plenty of snacks, lunches or offering music.

We maintain our professionalism, but still like to have a good time!